



INNOVATION

NATURAL GAS VEHICLE TRUCK LOAN PROGRAM

GET A NO-COST CNG TRUCK LOAN, INCLUDING FUEL!

The SoCalGas® Truck Loan Program provides no-cost, short-term loans of certain medium- and heavy-duty compressed natural gas (CNG) trucks to qualified customers interested in exploring how this clean fuel technology can help them save money while cleaning up our air. The no-cost loan will help customers experience how similar natural gas vehicles are to diesel vehicles in terms of drivability, power and range. Customers can also experience firsthand the convenience and speed of fueling with CNG. The cost of the CNG fuel is also included with the truck loan. At the conclusion of the loan period, the customers will be asked to provide feedback to SoCalGas on their experience with the vehicle.

BENEFITS

Switching your diesel truck fleet to CNG can help you save money, since natural gas is generally 30 to 50 percent less expensive than diesel. In addition, the CNG that we use in the U.S. helps reduce air pollution, is produced almost exclusively in North America and reduces greenhouse gas emissions.

LEADING FLEETS ARE ALREADY SWITCHING TO CNG

Major truck fleet operators have already started to transition fleets to CNG. For example, Swift Transportation, a national leader in the trucking industry and the largest full-truckload motor carrier in North America, began a pilot program in 2012 to switch 10 trucks to natural gas. As of 2015, Swift has more than 220 CNG tractors nationwide with 85 CNG trucks in California and plans to add another 75 in the near future. Swift is buying CNG vehicles as they're retiring their diesel trucks, with the future potential for a fleet that is 100 percent CNG. Swift Regional Account Manager Iram Alonzo states, "If you're hesitating, it's worth the investment. It will end up saving you money and it's a clean-burning and abundant fuel."

In this document you can find a summary of the eligibility requirements and other terms and conditions applicable to the program. Please review the program rules for additional details and restrictions. In the event of a discrepancy between this summary and the program rules, the program rules will prevail.

NGV LOAN PROGRAM DETAILS:

- Up to four different truck models are available:
 - 16 foot Greenkraft Box Truck
 - 26 foot CNG Class B Box Truck
 - Single Axle CNG Tractor
 - Tandem Axle CNG Tractor
- Customer will be provided with a fleet fueling card to cover fuel costs for length of the loan
- Loan period is up to 14 days
- Loan offer available through 2015

FIND OUT MORE

For more details and to learn how to apply, call (213) 244-5681 or visit socalgas.com and search for "NGV."

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PROGRAM RULES

General Requirements and Disclaimers:

- Customer must currently operate Class 6, 7 and/or 8 trucks located within SoCalGas or SDG&E service territories, each of which is (a) operated for the customer's business at least 60,000 miles per year, and (b) consumes at least 10,000 gallons of diesel fuel per year as a result of such operation.
- Customer is limited to one truck loan for the entire program period.
- The loan period will not exceed 14 calendar days.
- If the customer chooses to keep the vehicle longer than 14 days, it will be charged Ryder's applicable daily or weekly rental rate for the vehicle class.
- Customer must complete and sign all applications and other agreements with SoCalGas and Ryder, as determined in their sole discretion.
- At the conclusion of the loan period, the customer will be expected to provide feedback to SoCalGas on its experience with the vehicle. This could include a written questionnaire, oral phone survey or web-based survey.
- This program is scheduled to expire on December 31, 2015. However, the program may be modified or terminated at any time without prior notice.
- Program funds will be allocated on a first-come, first-served basis until such funds are no longer available. The selection of a CNG truck is the sole responsibility of customer. **SoCalGas makes no warranty, whether express or implied, including the warranty of merchantability or fitness for a particular purpose, of the CNG truck selected by customer.** SoCalGas does not represent or guarantee that a customer's desired CNG truck will be available on the date requested by customer. If customer's desired CNG truck is not available, customer may select another CNG truck (subject to availability) or elect to be placed on a wait list for customer's desired truck.

Truck Loan Process:

- The customer contacts SoCalGas to express interest in a CNG truck loan and provide requested loan period dates. SoCalGas account executive and customer complete a qualification process to ensure that customer meets the general requirements and disclaimers (listed above).

- Upon successful completion of the qualification process, SoCalGas provides the customer with the following forms:
 - 1) SoCalGas Application and Agreement.
 - 2) Ryder application(s) and agreement(s). Customer completes and returns the foregoing.
- Customer completes and signs SoCalGas Application and Agreement.
- Customer completes and signs Ryder application(s) and agreement(s).
- SoCalGas will review the customer's SoCalGas Application and Agreement. If SoCalGas approves the customer's Application and Agreement, SoCalGas provides Ryder with the customer's completed Ryder application.
- Ryder will verify that the customer meets Ryder's credit and insurance requirements. Upon approval by Ryder, Ryder will contact the customer directly and allocate the vehicle at a convenient Ryder location nearest the customer.
- This application process should be completed within five business days.
- Customer goes to their Ryder location, completes any remaining documents required by Ryder, and is provided with the truck.
- Customer will return the truck within the required timeframe.
- At the conclusion of the loan period, a SoCalGas account executive will follow up with the customer to discuss his/her experience with the truck loan and gather information on fuel usage, miles per gallon and savings throughout the period.

CNG Fuel Card:

- Customer will be provided with a fleet fueling card to cover CNG fuel costs for length of the loan period.
- If the fuel card is lost or stolen, the customer must contact their SoCalGas representative immediately.
- Customer must return the fueling card at the end of the loan period. Customer will be responsible for paying for any fuel charges incurred after the stated loan period.
- Please see the SoCalGas Truck Loan Program Agreement for complete details and limitations.